FOOD, HEALTH & CONSUMER PRODUCTS OF CANADA

FHCP

ASSOCIATE MEMBERS Service Directory



Index

ANALYTICS

Abacus Data
Advantage Group International
Circana
Crew Marketing Partners
Crisp ClearView
NielsenIQ
Scanbuy, Inc.

AUDIT

KPMG MSLP RBC Royal Bank

BENEFITS/TOTAL REWARDS

Normandin Beaudry People Corporation

BRAND & DESIGN

Crew Marketing Partners

COMMERCIAL STRATEGY CONSULTING

Total Negotiation Group

COMMUNICATIONS/PUBLIC RELATIONS

ChangeMakers Crew Marketing Partners Ethnicity Matters

CONSULTING

Advantage Group International Isaac Operations

CONSUMER BEHAVIOUR

Abacus Data
Advantage Group International
ChangeMakers
Circana
Crew Marketing Partners
NielsenIQ
Scanbuy, Inc.

DATA MANAGEMENT

Circana Crisp ClearView NielsenIQ Nuqleous SpringBoard

DIVERSITY & INCLUSION

ChangeMakers Ethnicity Matters

E-COMMERCE

Advantage Group International NowPac Inc. Radiant Global Logistics (Canada) Ryder Systems, Inc.

EXECUTIVE SEARCH & RECRUITMENT

Rare Placement TRG Staffing Solutions

FINANCIAL

Active International FCC RBC Royal Bank TD Bank Group

HR CONSULTING

Gallagher Canada Lighthouse NINE Group People Corporation Rare Placement

INSURANCE

People Corporation RBC Royal Bank

LEADERSHIP CONSULTING

ChangeMakers
Gallagher Canada
KPMG MSLP
Lighthouse NINE Group
Normandin Beaudry
Rare Placement

LEGAL SERVICES

Gowling WLG (Canada) LLP McCarthy Tétrault LLP Norton Rose Fulbright Canada LLP

LOGISTICS/TRANSPORTATION

Accuristix
CN Railway
CPKC
CHEP Canada Inc.

GLS Canada
Hopewell Logistics Inc.
Logistics Alliance Inc.
Metro Supply Chain
Mitgo Transportation Group
NewCold
Radiant Global Logistics (Canada)
Ryder System, Inc.

MANAGEMENT CONSULTING

Advantage Group International ChangeMakers Gallagher Canada Kantar KPMG MSLP Lighthouse NINE Group Normandin Beaudry Rare Placement

MARKET RESEARCH

Abacus Data
Advantage Group International
Circana
Crew Marketing Partners
Environics Analytics
NielsenIQ
Numerator
Scanbuy, Inc.

MARKETING/PROMOTIONS/ MEDIA

Active International
Brand Momentum
ChangeMakers
Crew Marketing Partners
Ethnicity Matters
Mark IV
NowPac Inc.
Pigeon Brands
SPAR Group Inc.

MERCHANDISING

SPAR Group Inc.

PACKAGING DESIGN

Crew Marketing Partners

PAPER/PACKAGING

Eco Entreprises Quebec Jones Healthcare Group NowPac Inc. Pigeon Brands

Index

PALLET SUPPLIER

CHEP Canada Inc.
PECO Pallet Canada, Inc.

PROCUREMENT BY CATEGORY MANAGEMENT

Total Negotiation Group

PRODUCT SAFETY/RECALL/AUDIT

ChangeMakers Q&R Canada Inc. Radiant Global Logistics (Canada)

PROFESSIONAL SERVICES

Normandin Beaudry KPMG MSLP People Corporation Q&R Canada Inc.

REGULATORY CONSULTING

Accuristix
Evnia
Gowling WLG (Canada) LLP
PwC Canada
Q&R Canada Inc.
Radiant Global Logistics (Canada)

SHOPPER INSIGHTS

Abacus Data Numerator Total Negotiation Group

SMARTLABEL

Scanbuy, Inc. Summit Ventures LLP

SUPPLY CHAIN

Active International GLS Canada Hopewell Logistics Inc.

SUPPLY CHAIN

Isaac Operations
KPMG MSLP
Metro Supply Chain
Mitgo Transportation Group
NewCold
NielsenIQ
PwC Canada
Radiant Global Logistics (Canada)

SUSTAINABILITY

CarbonOne CHEP Canada Inc. Eco Entreprises Quebec Evnia Isaac Operations

TECHNOLOGY

Crisp ClearView
Encore Market Engagement
Field Agent
Isaac Operations
NowPac Inc.
Nuqleous SpringBoard
PwC Canada
Repsly, Inc.
Scanbuy, Inc.
Summit Ventures LLP

TRAINING

Advantage Group International
Gallagher Canada
Lighthouse NINE Group
People Corporation
Sentinel Management Consultants
Total Negotiation Group

WHOLESALE DISTRIBUTION

Hopewell Logistics Inc.







FHCP Associate Members are vetted industry partners carefully selected by FHCP for their innovation and in-depth knowledge of the food, health and consumer goods industry. They're leading edge, in tune with trends, and in-the-know to what's going on in your business. Whatever your need, look to FHCP for your solution. We have everything you need to drive your business forward.

Table of Contents

| A | L | |
|---|--|--------------|
| Abacus Data <u>8</u> | Lighthouse NINE Group | (|
| Accuristix <u>14</u> | Logistics Alliance Inc | 10 |
| Active International <u>8</u> | | |
| Advantage Group International <u>5</u> | M | |
| _ | Mark IV | 10 |
| B | McCarthy Tétrault LLP | 7 |
| Brand Momentum <u>8</u> | Metro Supply Chain | <u>10</u> |
| | Mitgo Transportation Group | . <u>11</u> |
| C | | |
| Canadian National Railway (CN) | N | |
| Canadian Pacific Railway (CPKC)8 | NewCold | 12 |
| CarbonOne <u>8</u> | NielsenIQ | . <u>1</u> |
| ChangeMakers | Normandin Beaudry | 1 |
| CHEP Canada Inc 5 | Norton Rose Fulbright Canada LLP | <u>7</u> |
| Circana <u>8</u> | NowPac Inc | |
| Crew Marketing Partners9 | Numerator | <u>7</u> |
| Crisp ClearView <u>5</u> | Nugleous SpringBoard | 1 |
| . | | |
| D Deloitte LLP <u>9</u> | P | |
| Deloitte LLP <u>9</u> | PECO Pallet Canada, Inc | . <u>1</u> |
| E | People Corporation | . 12 |
| Eco Entreprises Quebec <u>5</u> | Pigeon Brands | 12 |
| Encore Market Engagement9 | PwC Canada | . 12 |
| Environics Analytics9 | | |
| Ethnicity Matters9 | Q | |
| Evnia Environmental Compliance Group 9 | Q&R Canada Inc | . <u>1</u> ! |
| Evilla Elivirolimental Compilance Group g | | |
| F | R | |
| FCC <u>10</u> | Radiant Global Logistics (Canada), Inc | |
| Field Agent Canada <u>5</u> | Rare Placement | |
| | RBC Royal Bank | |
| G | Repsly, Inc | |
| Gallagher Canada <u>6</u> | Ryder System, Inc | . 12 |
| GLS Canada 6 | | |
| Gowling WLG (Canada) LLP <u>14</u> | S | |
| | Scanbuy, Inc | |
| Н | Sentinel Management Consultants | |
| Hopewell Logistics Inc <u>10</u> | SPAR Group Inc | |
| _ | Summit Ventures LLP | 7 |
| <u> </u> | _ | |
| Isaac Operations Limited <u>10</u> | T | |
| | TD Bank Group | |
| J | Total Negotiation Group | |
| Jones Healthcare Group <u>14</u> | TRG Staffing Solutions | . 15 |
| V | | |
| K | | |

KPMG MSLP <u>6</u>

CORPORATE MEMBERS

Advantage_

ANALYTICS/CONSULTING/ CONSUMER BEHAVIOUR/ ECOMMERCE/ MANAGEMENT CONSULTING/MARKET RESEARCH/TRAINING

- Enhancing B2B Relationships: Advantage Group focuses on building and improving businessto-business partnerships through data and client feedback.
- ROI and Service Improvement: They align partners with business goals to enhance return on investment and encourage highquality support.
- Strategic Insights with Advantage Report™: This tool offers actionable insights for understanding and optimizing business partnerships.



LOGISTICS

- CN delivers a global supply chain solution offering door-to-door shipping solutions, including rail, intermodal, trucking, warehousing, and distribution for all temperature and non-temperature-sensitive products to help customers reach their markets.
- CN's vast rail network, unique partnership in the EMP program, CNTL trucking arm and extensive complement of logistics services provide a true door-to-door supply chain solution across Canada, USA, Mexico and beyond.

CHEP

A Brambles Company

LOGISTICS/TRANSPORTATION/ PALLET SUPPLIER/ SUSTAINABILITY

- CHEP helps move more goods to more people, in more places than any other organization on earth.
- Its pallets, crates and containers form the invisible backbone of the global supply chain and the world's biggest brands trust CHEP to help them transport their goods more efficiently, sustainably and safely.
- CHEP's ambition is to create a positive impact on the planet and society, pioneering regenerative supply chains.

Crisp.

clearview

ANALYTICS/DATA MANAGEMENT/ TECHNOLOGY

- Crisp ClearView is a data analytics & "end to end" technology solutions provider.
- We have deep CPG experience, combined with flexible & proprietary technology. This allows us to take every part of the commercial data from factory to store, aggregating, mapping, and harmonising to then publish it to our ClearView portal.
- Using our ClearView suite of tools, algorithms and reporting we direct our clients, their brokers and Head Office teams to the issues and opportunities that exist, whilst providing advanced performance monitoring.

Éco Entreprises Québec

ANALYTICS/CONSUMER BEHAVIOUR/MARKET RESEARCH

- Éco Entreprises Québec (ÉEQ) is a non-profit organization representing producers since 2005. As a Producer Responsibility Organization (PRO) since 2022, ÉEQ oversees Quebec's curbside recycling system with a focus on sustainability.
- A leader in extended producer responsibility (EPR), ÉEQ offers circular economy solutions, emphasizing eco-design, recyclability, and traceability to help member producers reduce their environmental impact.

FIELD AGENT®

ANALYTICS/CONSUMER BEHAVIOUR/MARKET RESEARCH

Connect with Stores, Shoppers, & Sales. Anywhere. Anytime.

- Field Agent harnesses the smartphones of shoppers across the country to help brands, retailers, & agencies spot, fix, sell, learn, & grow.
- How? The hardworking Field Agent app powers all of our solutions. To date, over 300,000 shoppers across Canada have downloaded the app, which they use to take photos, answer questions, drive trial, write reviews and, ultimately, help companies grow at retail & beyond.

CORPORATE MEMBERS



HR CONSULTING/LEADERSHIP & MANAGEMENT CONSULTING/ TRAINING

- An award-winning sales force and leadership development firm.
- We better customize solutions to our clients' needs and context, to shift the way people think and work, and transform organizations and business results.
- Our consultants have 50+ years of direct sales, sales management and leadership experience in tierone CPG companies, enabling learning to be highly customized, grounded and relevant in today's CPG environment.

GLS.

LOGISTICS/TRANSPORTATION/ WAREHOUSE DISTRIBUTION/ SUPPLY CHAIN

- Global Logistics Services (GLS) is a global transportation transportation leader with a heavy focus in the parcel delivery space.
- In Canada, GLS offers a complete end-to-end suite of transportation and logistics services for the food, health, consumer manufacturing industry
- warehousing, logistics, freight and parcel delivery are all core services offered.

KANTAR

MANAGEMENT CONSULTING

- Kantar is the world's leading data, insights and consulting company. areas of expertise include: Brand Strategy & Guidance, Creative, Media, Consumer, Shopper & Retail, Innovation, & Sustainability Indepth insights into your customers' strategic directives to assist your commercial teams with their negotiations & account planning.
- Providing assessments of retail trends that will highlight areas for growth & help customers avoid losses in the changing retail landscape.
- Insights into shoppers' shifting attitudes on key topics such as digital marketing, holiday spending, the economy, and more.



LEADERSHIP & MANAGEMENT CONSULTING/PROFESSIONAL SERVICES/SUPPLY CHAIN

- With more than 40 locations across Canada, KPMG is home to a diverse workforce that inspires confidence, empowers change and drives innovation.
- Guided by our core values of Integrity, Courage, Together and For Better, we are committed to making a difference for our clients, our communities and our people.
- This commitment has KPMG consistently ranked as one of Canada's top employers and one of the best places to work in the country.



HR CONSULTING/LEADERSHIP CONSULTING/MANAGEMENT CONSULTING/TRAINING

- Management consultants focused on Improving Organizational Performance, through people.
- Trusted advisors across nine Organizational Performance Disciplines, including Leadership Development & Coaching, Organization Design, Growth & Brands, Strategy & Alignment, Change Management, and Sales Force Effectiveness.
- Blending a facilitated and expert driven approach – fusing our proven intellectual property, experience and expertise.

"I highly encourage FHCP members to tap into the value of FHCP's Associate members. What sets them apart is their deep understanding of the challenges and pportunities facing our industry.
Associate members are strategic partners who truly understand the business, regulatory, and policy landscape we're navigating."

– Jerry Mancini,
VP and General Manager,

Dole Foods of Canada Ltd.

CORPORATE MEMBERS

mccarthy tetrault

LEGAL SERVICES

- McCarthy Tetrault provides a full suite of legal services and business solutions to clients in Canada and around the world.
- With unmatched industry expertise and market insight, the Band 1 Chambers-ranked National Retail and Consumer Markets Group helps clients navigate risks and opportunities within the industry.
- They ensure clients are well-positioned for long-term success by offering strategic, practical and industry-focused advice on significant mandates across all sectors Consumer Products, Food, Beverage & Agribusiness, Franchise & Distribution, Hospitality & Retail.

NORTON ROSE FULBRIGHT

LEGAL SERVICES

- Our global consumer markets, life sciences and healthcare lawyers offer clients market-leading legal advice across the consumer, retail, pharmaceutical, medical device and consumer healthcare sectors.
- Our team is comprised of lawyers from across our global practice, bringing together leading practitioners with deep experience ranging across all legal disciplines, including corporate, M&A and securities, antitrust and competition, litigation and disputes, employment and labor, environmental law, tax, regulation and investigations, intellectual property and real estate.



MARKET RESEARCH/ SHOPPER INSIGHTS

- Numerator is a data and tech company reinventing the market research industry with first-party, consumer-sourced data.
- We blend proprietary data, including a digital panel of over 60,000 Canadian consumers, with advanced technology to create unique insights for an industry that has been slow to change. Our Canadian OmniPanel collects data across 15 retail channels including convenience & gas, home improvement, club, e-commerce, pet and beauty.
- Numerator's highly-engaged panelists and ability to trigger surveys based on purchase behaviour help brands reach both existing and new shoppers faster than traditional survey providers and build strategies to be a trusted brand now and in the future.



ANALYTICS/CONSUMER BEHAVIOUR/MARKET RESEARCH/ SMARTLABEL/TECHNOLOGY

- Scanbuy develops technology solutions and services used to promote mobile marketing, product transparency and power intelligent connections between the physical and digital world.
- The leader in delivering and managing thousands of SmartLabel QR Codes for consumer transparency.
- Servicing all industries, from consumer product goods, retail, entertainment and health and beauty to publishing, media and automotive.



SMARTLABEL/TECHNOLOGY

- Building Trust Through
 Transparency Consumers and
 regulators are seeking more
 information about the products
 they use and consume. SmartLabel™
 is our industry's response to meet
 that need.
- SmartLabel™ is broadly adopted in the US with over 900 brands and 70,000 items participating.
- Summit helps manufacturers build SmartLabel™ Canada to ensure the initiative delivers value for Canadian Consumers, Canadian Brands and Canadian Regulators.





ANALYTICS/CONSUMER BEHAVIOUR/MARKET RESEARCH/ SHOPPER INSIGHTS

- Abacus Data is a leading Canadian market research and strategy firm founded in 2010. The boutique firm has become well known for its attention to detail, innovative research methods, and thoughtful analysis.
- We have worked with FHCP on a range of public affairs campaigns and research since 2012. It also provides strategic advice and research to a range of organizations including Google, Airbnb, LCBO, Cenovus, TD Bank, the Canadian Bankers Association, the Air Canada Pilots Association, Teck, Husky Energy, and WorkSafeBC.



FINANCIAL/MARKETING/ PROMOTIONS/MEDIA/ SUPPLY CHAIN

- Working with Active International gives you the option to fund your advertising using your company's own unsold products or other depreciating assets.
- Active will buy your slowmoving inventory for up to three times the market value, paid for in a Media Credit. They resell your products, on your terms, freeing you of the financial burden of write-down and profit squeeze.

BRANDMOMENTUM

MARKETING/PROMOTIONS/ MEDIA/RETAIL/SALES

- Brand Momentum Inc. is an award-winning Canadian agency specializing in Experiential Marketing, Sales & Merchandising, and Shopper Marketing.
- We create remarkable brand experiences that drive measurable ROI, powered by proprietary technology, creative excellence, and national execution capabilities.
- Our people-first approach helps brands connect authentically and inspire consumers across every touchpoint.

CPKCLOGISTICS

- Canadian Pacific is a transcontinental railway in Canada and the United States with direct links to major ports on the west and east coasts.
- We provide North American customers a competitive rail service with access to key markets in every corner of the globe.
- We are growing with our customers, offering a suite of freight transportation services, logistics solutions and supply chain expertise.



SUSTAINABILITY

- CarbonOne is the leading Carbon Accounting & Reporting Platform in the Food & Beverage Industry.
- CarbonOne's cutting edge technology makes it easy for any Food & Beverage company to measure, report and reduce carbon emissions across all 3 scopes including setting of Science Based Targets, at a fraction of the cost and time to traditional approaches.



CONSUMER BEHAVIOUR/ MARKET RESEARCH/ ANALYTICS/ DATA MANAGEMENT

- Circana is the leading advisor on the complexity of consumer behavior. Through unparalleled technology, advanced analytics, cross-industry data and deep expertise, we provide clarity that helps almost 7,000 of the world's leading brands and retailers take action and unlock business growth.
- Leveraging these elements, retailer gateways deliver key insights by integrating transaction, loyalty card and promotional data sources on a single platform for collaboration between retailers and their supplier partners.

Crew

ANALYTICS/BRAND & DESIGN
COMMUNICATION/PUBLIC
RELATIONS/CONSUMER
BEHAVIOUR/MARKET RESEARCH/
MARKETING/PROMOTIONS/
MEDIA/PACKAGING DESIGN

- Founded by CPG marketers who deeply understand brands and how they're built today, we've crafted the agency we once sought, driven by a singular mission: to grow brands and impact lives.
- Across North America, we focus on re-positioning and demand creation with our specialists working together in Strategy, Research, Brand & Design, Advertising, Packaging, Digital, Web, Social Media, and Video.

Deloitte.

AUDIT/LEADERSHIP CONSULTING/MANAGEMENT CONSULTING/SUPPLY CHAIN

- Deloitte LLP, the Canadian member firm of Deloitte Touche Tohmatsu Limited, provides Advisory, Consulting, and related services to public and private clients spanning multiple industries.
- From Food, Beverage and Consumer Products, Deloitte's team combines in-depth business acumen with industry competency for an integrated approach that helps companies solve their biggest challenges.



SALES/TECHNOLOGY

- Encore Market Engagement is a sales and technology agency that accelerates commerce through trusted partnerships with Tier 1 consumer goods companies, developing strategies and deployment of executional solutions across critical retail channels.
- Combining strategic consulting, field sales and merchandising execution, and proprietary technology platforms to maximize in-store impact. Encore delivers data-driven insights and measurable ROI through its integrated tech ecosystem.

ENVIRONICS ANALYTICS

MARKET RESEARCH

- Environics Analytics (EA) is the premier marketing and analytical services company in North America, helping thousands of customers across every industry sector turn data and analytics into strategy, insights and results.
- Established in 2003, we specialize in using best-in-class data, analytics expertise and purpose-built software to address key challenges in areas such as consumer profiling and segmentation, multichannel media planning and execution, trade area analysis, merchandising strategies and site location decision-making.



COMMUNICATIONS/DIVERSITY & INCLUSION CONSULTING/PUBLIC RELATIONS/MARKETING/ PROMOTIONS/MEDIA

- Ethnicity Matters is Canada's leading multicultural marketing Agency, focused on the multicultural growth opportunity.
- We are a full-service one-stop shop for multicultural marketing including strategy, research, ethnic media planning & buying, multicultural digital & social including WeChat, creative/ production, Influencer programs, shopper marketing, activations, public relations; we also have a department of Black Initiatives as well as a multicultural sports expertise in cricket.



REGULATORY CONSULTING/ SUSTAINABILITY/ECOFEES CONSULTING/ENVIRONMENTAL STEWARDSHIP REPORTING

- For over 20 years, Evnia has been a trusted partner for businesses navigating the complexities of Extended Producer Responsibility and environmental stewardship programs.
- Our team of experts delivers comprehensive turnkey solutions, including ecofee management, regulatory research, and process analysis for accurate reporting. We also offer a highly regarded external audit service recognized by leading Canadian organizations. At Evnia, we make environmental compliance effortless and simplified.



FINANCE

- FCC is a financially selfsustaining Canadian federal Crown corporation. We lend money and provide other services to food and beverage processors, equipment manufacturers, logistic providers and businesses that provide inputs or enhance the Canadian food and beverage industries.
- Our strengths are the connections, flexibility and expertise we can provide, the relationships we build, and our stability we have been in business since 1959 and are the only lender invested in Canadian food.

Hopewell?

LOGISTICS/TRANSPORTATION/ SUPPLY CHAIN/WAREHOUSE DISTRIBUTION

- Hopewell Logistics Inc. is a Third Party Logistics firm (3PL) offering a complete suite of Supply Chain Solutions supporting Traditional and Omni-Channel fulfillment.
- Hopewell provides brand owners the ability to outsource their warehousing and distribution needs while retaining the ability to monitor, measure and evolve as if it were their own operation.

isaac

CONSULTING/SUPPLY CHAIN/ TECHNOLOGY/SUSTAINABILITY

- Isaac Operations Limited works hands-on with organizations in North America and around the world to help them get more out of their operational processes and supply chains.
- Our people are talented engineers, not management consultants, so we're able to identify issues that limit cost, delivery and quality performance, and then implement practical solutions that rapidly generate measurable, sustainable financial returns from the ground up.



LOGISTICS/TRANSPORTATION/ SUPPLY CHAIN

- The Logistics Alliance are supply chain management experts specializing in inbound transport and transportation management services for retailers, distributors and their suppliers across Canada. Our customers achieve total inbound supply chain visibility order to receipt.
- Our strong partnerships with reputable logistics service providers and carriers in North America cover all modes of transportation to provide reliable and cost-effective solutions.



MARKETING/PROMOTIONS/MEDIA

- Mark IV is a shopper marketing and go-to-market execution agency that develops insight-led, creative programs that convert shoppers at the point-of-purchase.
- Over 30 years' experience partnering with top CPG brands in all major retail and foodservice channels, driving industry-leading results, efficiency, and speed to market.
- Shopper strategy, campaigns, promotions, branding, creative development & production, digital services, POS, retail merchandising & display, structural design, trade marketing, sales force enablement, procurement, production management, fulfillment.



LOGISTICS/TRANSPORTATION/ SUPPLY CHAIN

- For over 50 years, Metro Supply Chain has been a trusted supply chain partner, enabling fast-growing and leading businesses to adapt, scale and thrive.
- By combining deep industry expertise with advanced technology and a laser focus on customer outcomes, they are redefining what is possible in third-party logistics, delivering agility, visibility and long-term value in every engagement.



LOGISTICS/TRANSPORTATION/ SUPPLY CHAIN

- Mitgo Transportation Group is a privately owned Transportation company that specializes in moving product across North America by Road, Rail or Water.
- Mitgo's goal is to deliver quality, strategic transportation planning, consultations to help our clients get the most out of their supply chain. Their team is specialized with expertise in network design, Ground & Air, Intermodal, Home Delivery, Transborder, and International transport.



CONSUMER BEHAVIOUR/MARKET RESEARCH/ANALYTICS/DATA MANAGEMENT/SUPPLY CHAIN

- NielsenIQ, a global information services company, delivers the gold standard in consumer and retail measurement, through the most connected, complete, and actionable understanding of the evolving global, omnichannel consumer.
- Our data, connected insights, and predictive analytics optimize the performance of CPG and retail companies, bringing them closer to the communities they serve and helping to power their growth.



TOTAL REWARDS/ COMPENSATION/BENEFITS CONSULTING

- Founded in 1992, Normandin Beaudry is a leader in actuarial and total rewards consulting services with offices in Montreal, Toronto and Quebec City.
- Its team of over 350 people serves clients across Canada in various areas of total rewards expertise: Compensation, Group Benefits, Performance, Health, Savings, Pension, Pension Plan Administration, Investment Consulting, and Communication.



An Andlauer Healthcare Group Partner

PAPER/PACKAGING

• NowPac Inc. is a contract package company offering a speed-to-market solution for large enterprise CPG and Consumer Healthcare companies that require compliance with Health Canada and the FDA.



DATA MANAGEMENT/ TECHNOLOGY

- A world-class data management company that does things differently, using state-ofthe-art technology and a firstrate team to convert your raw data into easy-to-use tools and business intelligence solutions.
- Experts in market and demographic analytics, data integration and merchandising services, SpringBoard blends your data with customized software, programming and out-of-the-box thinking. Your raw data is then transformed into actionable insights and real shelf solutions.



PALLET SUPPLIER

- PECO Pallet, Inc. (PECO) is a leading North American provider of pallet pooling and rental service.
- Renowned for its high-quality red wood block pallets, accepted by major retailers and distributors, PECO ensures a smooth, safe, and sustainable supply chain.



HR BENEFITS/INSURANCE/ PROFESSIONAL SERVICES/ SUSTAINABILITY

- National in scope, People
 Corporation offers Canada-wide
 consulting services with a local focus.
 Through our bold and innovative
 benefit strategies, our team provides
 valuable insight, working to select,
 design and administer a customized
 and advanced suite of services that
 provide a competitive advantage in
 attracting and retaining top talent.
- People Corporation takes a clientfocused approach. With specialized industry knowledge and a multi-line offering including employee group benefits, group retirement, disability, health solutions, virtual care, human resource services and trust fund administration, we offer clients expert advice and an unparalleled level of service.



REGULATORY CONSULTING/ SUPPLY CHAIN/TECHNOLOGY

- At PwC Canada, our purpose is to build trust in society and solve important problems. Our more than 7,300 partners and staff in offices across the country are committed to delivering quality in assurance, tax, deals and consulting services.
- Find out more and tell us what matters to you by visiting us at: www.pwc.com/ca.



EXECUTIVE SEARCH/ RECRUITMENT/INTERIM MANAGEMENT/HR CONSULTING/ MANAGEMENT & LEADERSHIP CONSULTING

- Rare Placement redefines executive search with a highly personalized, data-driven approach. Using our proprietary Executive Career Mapping (ECM) assessment, we precisely match clients and candidates based on soft skills, agility, and culture fit.
- Led by former CEO James B.
 Smith, we also offer Team
 Performance Coaching and Personal Branding to help leaders and organizations thrive.



AUDIT/FINANCIAL/INSURANCE

- RBC is one of North America's leading diversified financial services companies, and provide personal and commercial banking, wealth management, insurance, investor services and capital markets products and services on a global basis.
- Employ approximately 78,000 full- and part-time employees who serve more than 16 million personal, business, public sector and institutional clients through offices in Canada, the US and 38 other countries.



RETAIL EXECUTION PLATFORM/ TECHNOLOGY

• Repsly is a retail execution platform purpose-built for consumer goods (CPG) brands and Retail Service Providers, enabling field teams to drive sales growth and improve in-store performance through real-time data, visibility, and collaboration tools.



LOGISTICS/TRANSPORTATION/ WAREHOUSE MANAGEMENT/ E-COMMERCE

- Our supply chain solutions optimize networks by providing end-to-end services that include Warehouse Management and Transportation Solutions.
- Ryder Dedicated Fleet Solutions give all the benefits of a private fleet without the hassles of managing one.
- Ryder can manage all of your shipments, offering you a Transportation Management partner.
- Ryder leads the industry by forming strategic partnerships and investing in new and innovative technology to create customer-centric solutions that drive impact.



TRAINING

- Sentinel Management Consultants are a global provider of sales and negotiation training. We train all the key competencies of today's top commercial managers in one unique coherent system.
- Our style is making training real using your business examples instead of theoretical cases. Our consultants are experienced senior commercial managers and top-level negotiators from companies including Carrefour, P&G, Tesco and Coca-Cola.



MARKETING/ MEDIA/ PROMOTIONS/MERCHANDISING/ STORE REMODEL SERVICES

- Founded in 1967 as a diversified merchandising and marketing services company, focused on helping clients improve their sales, operating efficiencies and profits through leading edge merchandising and research support.
- Today, SPAR Canada partners with companies across Canada to reach their most ambitious goals at retail.
- In all major retail chains nationwide, ensuring maximum penetration for your brands.



FINANCIAL/PAYMENTS NETWORK

- TD Bank offers a full range of financial products and services for personal and commercial clients in Canada and the USA.
- TD Business Banking provides customized credit structures for operating, revolving and term loans, equipment financing, cash management, foreign exchange and derivative solutions.
- Specialized focus on servicing the Food & Beverage sectors within our Commercial National Accounts group.

Total **Negotiation** Group

COMMERCIAL STRATEGY
CONSULTING/PROCUREMENT BY
CATEGORY MANAGEMENT/
SALES/SHOPPER INSIGHTS/
TRAINING

• Total Negotiation Group (TNG), is a global sales consultancy delivering commercial strategic opportunities for the world's leading CPG organizations with a focus on:

Negotiation/Selling, RGM, Category Leadership and Strategic Omnichannel Account planning.

• TNG supports vendors only and does not support retailers.

66

"Since joining FHCP,
we've had access to a
group of associate
members that span many
areas of our business.
Associate members have
allowed me to build a
connection in an efficient
way and explore
opportunities to work
together vs having to
always look or respond
to outside firms."

- Michael Lines, President & CEO, Wellness Natural Inc.

99

SUPPLIER MEMBERS



LOGISTICS/TRANSPORTATION/ REGULATORY CONSULTING

- Our commitment to quality in everything we do, operational capabilities, passion for excellence and innovation leadership has made Accuristix Canada's leading 3PL healthcare provider.
- From Pharmaceuticals, Biologics, Narcotics and Medical Devices to Consumer Health, Natural Health and Animal Health products, Accuristix seamlessly manages the logistics of moving more than \$7 billion of healthcare products on behalf of our clients.
- Accuristix is licensed by Health Canada and also offers regulatory and quality consulting services.

CHANGEMAKERS

COMMUNICATIONS/PUBLIC RELATIONS/CONSUMER BEHAVIOUR/ MARKET RESEARCH/ANALYTICS/ MARKETING/PROMOTIONS/MEDIA

- ChangeMakers is a fully integrated partner-led marketing, communications, engagement and advisory firm. We operate as three seamlessly integrated divisions: Argyle (public relations and business advisory), Believeco (marketing), and Castlemain (Indigenous relations and public engagement).
- Our services include healthcare marketing and communications, self-care and consumer engagement and agricultural trade marketing with strategic counsel, crisis communications and creative ideation, production, content development and implementation across multiple marketing and earned media platforms.



LEGAL SERVICES/ REGULATORY CONSULTING

- Providing industry-leading legal support and comprehensive solutions, including regulatory strategy, financing, franchising, licensing and distribution, advertising, packaging and labelling, intellectual property protection, risk management and product liability.
- We also provide commercial insight and sensitivity to operational challenges with an industry-leading inter-disciplinary regulatory team, comprising of lawyers, scientists, and former government officials, providing key regulatory support to domestic and global organizations.



PAPER/PACKAGING

- Jones Healthcare Group is a world-class provider of advanced packaging and medication dispensing solutions. For over a century our partnerships, knowledge and expertise across healthcare sectors have uniquely positioned us to respond to evolving market needs with insights and opportunities for our customers.
- Our full-service offering includes graphic and structural design, print, conversion and filling of multiple packaging components including folding cartons, labels, blisters, pouches and convenience vials, as well as specialized medication adherence and dispensing products and connected packaging.



LOGISTICS/TRANSPORTATION/ SUPPLY CHAIN/WAREHOUSE DISTRIBUTION

- NewCold is an advanced 3PL food logistics company specializing in designing, building and operating fully automated tempcontrolled and ambient warehouses.
- NewCold offers Transportation services as well.

PIGEON

MARKETING/PROMOTIONS/ MEDIA/PAPER/PACKAGING

- Truth is at the core of everything we do at Pigeon. For almost 50 years, Pigeon has guided many of North America's leading consumer brands, delivering inspired results through thoughtful strategy and brilliant creative.
- We focus on ROI through design, integrated marketing, and execution. Pigeon partners with top brands like Irving, IKEA, and Hershey, with offices in Toronto and Montreal.

SUPPLIER MEMBERS



PRODUCT SAFETY/RECALL/ AUDIT/QUALITY CONSULTING/ REGULATORY CONSULTING/ PROFESSIONAL SERVICES

- Rely on Q&R Canada as your trusted partner for Canadian Regulatory Compliance. Working with you as your regulatory partner, we can and will provide exceptional, personalized and expert service as an integral component in building and protecting your company's brand and profits.
- Our Regulatory and Quality consulting professionals bring their extensive experience to the Q&R team for the benefit of all our clients.



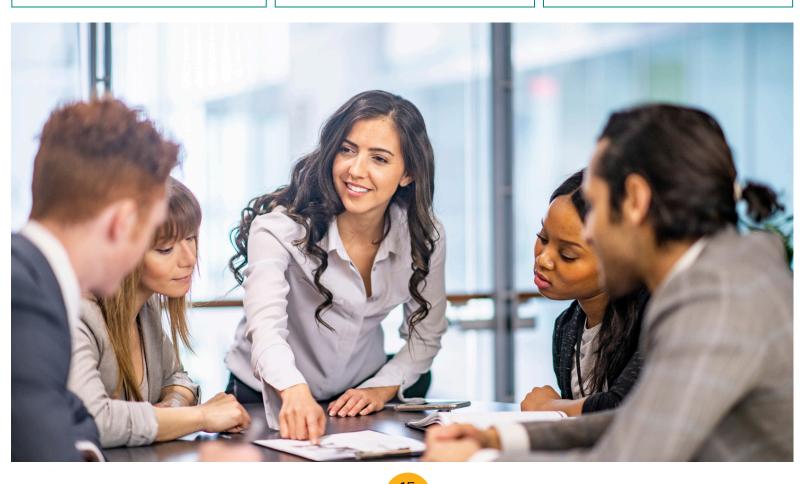
CUSTOMS BROKERAGE/ E-COMMERCE/LOGISTICS/ TRANSPORTATION/SUPPLY CHAIN/ PRODUCT SAFETY/RECALL/AUDIT/ REGULATORY CONSULTING// WAREHOUSE DISTRIBUTION

- As part of Radiant Logistics Inc., Radiant Canada delivers integrated transportation and warehousing solutions as well as customs brokerage services across Canada and worldwide.
- With 30+ years of expertise, we combine a vast carrier network and an expanding warehouse footprint to provide scalable, efficient supply chain services aligning transportation and distribution to create value, improve performance, and meet specialized customer needs.



EXECUTIVE SEARCH/ RECRUITMENT

- TRG Staffing Solutions (TRG) has been a trusted partner in the staffing industry since 2012 in Canada and 2018 in the US.
- We understand the intricacies of your business, specializing in warehousing, manufacturing, skilled trades, and corporate services recruitment. We pride ourselves on offering tailored staffing solutions and are committed to building long term, trustworthy relationships.
- Our extensive industry knowledge enables us to not only respond to market shifts but to anticipate them, guiding you towards success.



ASSOCIATE PROGRAM MEMBERS

FOOD, HEALTH & CONSUMER PRODUCTS OF CANADA

PRODUITS ALIMENTAIRES, DE SANTÉ ET DE CONSOMMATION DU CANADA



CORPORATE MEMBERS

































PARTNER MEMBERS















Deloitte.



















































Total **Negotiation** Group

SUPPLIER MEMBERS























Questions about FHCP's Associate Member Program?

Contact: Joanne Capano,
Director, Member Engagement
T) 647-967-9555

2700 Matheson Boulevard East, East Tower, Suite 602E Mississauga, ON L4W 4V9 TEL: (416) 510-8024 FAX: (416) 510-8043

240-340 Albert Street,

Ottawa, ON K1R 7Y6 TEL: (613) 723-0777 FAX: (613) 723-0779

Constitution Square, Tower III



fhcpcanada



fhcp-canada



@FHCP_CA



<u>Food, Health and Consumer</u> <u>Products of Canada</u>